

TIIAMIE



Investment sectors

- Agriculture and agro processing;
- Furniture and fittings;
- Transport infrastructure services;
- Travel and tourism services.

Investment Sector Overview: Agricultural Sector

- One of the largest agricultural producers, but only about 15% of its production is processed;
- Sector is largely dominated by small producers: good basis for b2b cooperation;
- Good opportunities for:
 - exports of fruits and vegetables (apples, grapes, tomatoes, peppers, mountain herbs etc);
 - processing of agricultural products (juices, nectars, concentrates etc).
 - investments into milk and meat processing.



Opportunities in Agriculture

- **Investment opportunity in juice and concentrates production:**
 - Investment into creation of modern laboratory testing system in Uzbekistan.
 - Access to EU markets (supply chains) is required to support further expansion of production.
- **Investment opportunity in milk and meat processing:**
 - Investment into production of quality yogurt, cheese, ice creams, sausages etc.
 - Introducing quality brand products in the domestic market, which is currently dominated by imported goods or low quality local foods.



Investment Sector Overview: furniture production

- Market is highly segmented into imported luxury goods and low cost low quality goods;
- There is strong demand for good quality affordable goods (medium segment);
- There are a number of tax privileges for local production and their sales.



Transport infrastructure services

- 181 thousand km of developed automobile roads network in Uzbekistan;
- Over 700 million tons of international cargo, more than 4 million passengers annually transported via automobile roads;



Investment Sector Overview: Travel and Tourism

- Samarkand, Bukhara and Khiva.....etc with over 4000 historical monuments and sites;
- Opportunities for other types of travel and tourism such as ecotourism, mountains etc
- Over 2 mln visitors every year, including large number of people from Germany, France, Belgium, Japan, South Korea, Malaysia;
- Uzbek Airways has direct flights and good connections with all major international airports.



Opportunities in Tourism Sector

- **Investment and partnership opportunity for creation of hotel operating company:**
 - Setting up hotel operating company, possibly by entering into franchising agreement with foreign brands;
 - Creation of central reservation system (CRS) connecting to hotels, tour operators, airways, transport firms, etc



Thank you for your attention